

Groups Campaign

February 2020 – February 2021

Printed DL Groups Guide with map

Opportunity to network with group

travel organisers

Online Guide on issuu

Social Media

VisitLancashire.com

Visit **Lancashire**

Groups Campaign

Get your product in front of those hard to reach group travel organisers with Visit Lancashire's new Groups Campaign.

Lancashire is a fantastic place to visit, stay, discover and explore as a group. This essential planners guide to Lancashire for groups focuses on the great places available to them, as well as all the handy information needed to plan a fantastic trip.

This brand new 12 month campaign includes a handy DL guide that are easy to pick up, keep and use throughout the year, bringing heaps of inspiration to group travel organisers.

The publication will target overnight and day visitors looking for holiday and day trip inspiration for groups.

Distributed through key group travel shows and digitally within Group Travel Organiser Enewsletter.

Reasons to advertise

- NEW printed groups guide
- Opportunity to meet group organisers face to face
- Digital activity on new visitlancashire.com with over 9.7 million page views per year
- Promoted to over 80,000 social media followers
- Increasing reach through digital
 advertising adwords and social media
- PR targeted at the groups market



Visit Lancashire Groups Campaign

Feature Premium package

Exclusive to Visit Lancashire Partners £1,000+VAT

- DPS advert/ advertorial in printed guide
- Marker on Lancashire Groups map
- Opportunity to network with Group Travel Organisers in February
- 4-week placement on the 'Don't Miss' feature within the top navigation on homepage
- 4-week placement on 'Highlights' section of campaign landing page
- Feature on dedicated Groups pages
- Minimum of 7 tweets, 5 Facebook posts, 2 Instagram posts
- Instagram story and Instagram groups highlights
- Blog feature

Targeting: Group Travel Organisers looking for days out, exciting short breaks and holidays in Lancashire.

Ideal for: attractions, events, accommodation targeting groups, group friendly dining venues

10,000 printed copies – distributed to Group Travel Organisers through key events around the country.

Digital Guide – distributed through Group Travel Organiser Enewsletter.

Essentials package		Standard rate +VAT	Partner rate +VAT	
•	Placement on dedicated campaign page	N/A	£50	
•	Minimum of 1 tweets & 1 Facebook post			
Standard package				
•	Marker on Lancashire Groups map	£320	£250	
•	standard listing in printed guide to include name of business, 1 image,			
	address, telephone, email, website, opening hours, 30-word description,			
	up to 3 awards			
•	Feature on dedicated Groups pages			
•	Minimum of 3 tweets & 3 Facebook posts			
Enha	Enhanced package			
•	Marker on Lancashire Groups map	£535	£425	
•	Enhanced listing in printed guide to include name of business, 2 images,			
	address, telephone, email, website, opening hours, 120-word description,			
	up to 3 awards			
•	Opportunity to network with Group Travel Organisers in February			
•	1-week placement on 'Highlights' section of campaign landing page			
•	Feature on dedicated Groups pages			
•	Minimum of 4 tweets & 3 Facebook posts & 1Instagram post			
Premium package				
•	Full page advert/ advertorial in printed guide	£815	£650	
•	Marker on Lancashire Groups map			
•	Opportunity to network with Group Travel Organisers in February			
•	2-week placement on the 'Don't Miss' feature within the top navigation			
	on homepage			
•	2-week placement on 'Highlights' section of campaign landing page			
•	Minimum of 5 tweets & 4 Facebook posts & 1 Instagram post			
•	Featured in groups highlights on Instagram stories			
•	Blog feature			







Visit Lancashire Groups Campaign - VisitLancashire.com



Don't miss feature on top navigation on home page

'Highlights' section of campaign landing page





Visit Lancashire Groups Campaign - VisitLancashire.com



